

Role of Microfinance Institutions in Economic Development

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ABSTRACT

Microfinance is the provision of financial services, like small loans, savings, and insurance, to low-income individuals and small businesses who are typically excluded from traditional banking, thereby promoting economic development by fostering entrepreneurship, reducing poverty, empowering women, and improving financial inclusion. While it offers significant benefits such as income generation and greater financial stability for individuals and communities, its effectiveness can be hampered by challenges like high-interest rates, pressure to meet profit motives, and a focus on the number of loans over the quality of their impact. The economic role that micro finance specifically in developing nations has been discussed thoroughly in this paper. Apart from touching on how microfinance institutions operate and render financial services to the low income individuals and small enterprises, the discourse emphasizes the significance of micro finance in enhancing women empowerment, poverty eradication, and stimulating economic growth. In light of both success stories but also critiques, the discussion seeks to highlight the impacts of microfinance in various sectors but also the many challenges that arise from the initiatives such as over indebtedness and sustainability. The results suggest that there are many issues and risks that have implications for financial inclusion which can best be addressed by the use of detailed approaches. The discourse makes its contribution to the broader discussion regarding the role of microfinance in achieving sustainable economic development through the analysis of successful and unsuccessful practices.

Keywords : *Microfinance, Development, Indebtedness, insurance, Empowerment.*

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I. Introduction:

In a development perspective, microfinance has evolved into a program for women's economic empowerment and poverty alleviation. One of the most successful methods for enabling the financial inclusion of the poor is microfinance. Microfinance companies in India have played a critical role in expanding access to financial services for low-income households, especially women. This has essentially meant offering no-collateral loans to financially underprivileged women, who are frequently grouped into self-help or joint liability groups. The not-for-profit sector was where microfinance first emerged. The majority of Microfinance Institutions (MFIs) that were founded in the middle of the 1990s were nonprofit charity trusts and societies. They eventually changed into for-profit Non-Banking Financial Companies as they expanded because this was necessary for them to draw risk capital. When social enterprises started

financing to the working poor on a large basis in the 1970s, microfinance had its start. One person who has achieved international recognition for his work in microfinance is Prof. Muhammad Yunus, who received the Nobel Peace Prize in 2006 alongside Grameen Bank. Microfinance was created to assist people in escaping poverty.

Various development strategies aimed at lowering poverty in developing countries have been created over the past 20 years by governments, international development organizations, non-governmental organizations, and many others. Among these programmes that has gained prominence since the early 1990s is microfinance, which offers financial services in the manner of savings and credit prospects to the working poor. The microfinance sector in India has been instrumental since its inception in promoting and empowering the rural and economically backward people of India. However, micro financing companies

in India are still facing challenges of their own as they look to the future. To sustain this positive impact, it needs to strike a balance between growth and borrower protection. The industry has started serving more people by incorporating technological advancements such as digital platforms for loans, and fintech innovations. Among other microfinance companies, Chaitanya is one of the top microfinance companies in India and has digitized the processes intending to serve the people through its microfinance solutions. The goal is to ensure fair practices and protection of the borrowers to promote economic growth and a future where microfinance reaches the grassroots of India's diverse economy.

II. History of Microfinance:

Over the past centuries, practical visionaries, from the Franciscan friars who founded the community-oriented pawnshops of the 15th century to the founders of the European credit union movement in the 19th century (such as Friedrich Wilhelm Raiffeisen) and the founders of the microcredit movement in the 1970s (such as Muhammad Yunus and Al Whittaker), have tested practices and built institutions designed to bring the kinds of opportunities and risk-management tools that financial services can provide to the doorsteps of poor people.[1] The history of microfinancing can be traced back as far as the middle of the 1800s, when the theorist Lysander Spooner was writing about the benefits of small credits to entrepreneurs and farmers as a way of getting the people out of poverty. [2] Independently of Spooner, Friedrich Wilhelm Raiffeisen founded the first cooperative lending banks to support farmers in rural Germany.[3] The modern use of the expression "microfinancing" has roots in the 1970s when Grameen Bank of Bangladesh, founded by microfinance pioneer Muhammad Yunus, was starting and shaping the modern industry of microfinancing. The approach of microfinance was institutionalized by Yunus in 1976, with the foundation of Grameen Bank in Bangladesh.[4] Another pioneer in this sector is Pakistani social scientist Akhtar Hameed Khan. Since people in the developing world still largely depend on subsistence farming or basic food trade for their livelihood, significant resources have gone into supporting smallholder agriculture in

developing countries.

III. Review of Literature:

Several authors set out to determine the impact of microfinance in fighting poverty. Banerjee et al. (2015) conducted a groundbreaking trial where they randomized subjects and found that with access to microcredit, households could significantly increase investments in their businesses and consumption levels. The research further pointed out that in general, these microloans had a positive impact on the income of the respondents, although the extent of the impact varied based on their wealth and business skills before getting the loans. Also, Karlan and Zinman (2017) observed that microfinance is beneficial to income but also that the magnitude of that benefit can be small. Moreover, the authors attach great importance to complementary services such as financial literacy and business incubation in fully realizing the poverty reduction potential of microfinance. Again, the role and effect of microfinance on subsections of the population, in particular women, have become highly debated.. A number of evidences points out that women with access to microfinance are more likely to focus on health and education of the family and, as a result, having a positive impact on the latter's future (Pitt et al., 2018). It is clear from research that loans directed at women lead to improved repayment rates and improved community development results, such that female borrowers are central contributors to poverty reduction schemes (Kabeer, 2019).

Research Gap:

There's a need for more longitudinal studies to understand the long-term impact of microfinance on economic development and poverty alleviation. The diversity in evidence on impacts highlights the importance of subsidies and the limited role they play in microfinance. Further research is required to understand the mechanisms through which microfinance institutions facilitate access to financial services and promote economic development. More research is needed to explore the role of microfinance in specific contexts, such as rural areas or small-scale enterprises.

IV. Research Methodology :

To study the role of microfinance in economic development, researchers employ various

methodologies, including :

Mixed-Methods Approach: Combining quantitative data analysis with qualitative methods, such as case studies and interviews, to capture contextual nuances and experiences of individuals benefiting from microfinance programs.

Quantitative Methods: Analyzing secondary data from reputable sources to examine microfinance's contribution to income generation, employment, and economic growth.

Exploratory Research Design: Using secondary data from published articles and journals to investigate the role of microfinance institutions in promoting financial inclusion and economic development.

Comparative Analysis Methodology: Focusing on aspects of financial inclusion, such as accessibility, utilization, and impact on economic welfare, to compare the effectiveness of microfinance institutions and self-help groups.

Secondary Data Analysis: Analyzing existing literature, books, and case studies to investigate the transformative role of microfinance and self-help groups in community empowerment and economic development.

V. Objectives:

1. **Understanding Mechanisms:** Identifying the mechanisms through which microfinance institutions facilitate access to financial services for marginalized communities.
2. **Identifying Challenges:** Recognizing the challenges associated with microfinance, such as over-indebtedness and limited financial literacy.
3. **Promoting Financial Inclusion:** Examining the role of microfinance in promoting financial inclusion and economic growth in India.
4. **Analyzing Sustainability:** Studying the sustainability of microfinance institutions and their potential for long-term impact on economic development.
5. **Informing Policy:** Providing insights for policymakers to inform policies and programs aimed at supporting microfinance institutions and promoting financial inclusion.

VI. Results and Discussion:

Status of Microfinance in India

Microfinance contributes about 130 lakh jobs and 2% of our GVA, as per a National Council of Applied Economic Research (NCAER) study. It has the potential to reach all the 6.3 crore unincorporated and non-agricultural enterprises. The RBI recently defined microfinance as collateral-free loans given to households having annual incomes up to Rs. 3 lakh.

Business Models in Microfinance

Self-Help Groups (SHGs)

SHGs are informal groups of 10–20 members, mainly women, who pool their savings and become eligible for credit from formal banking institutions under the SHG-Bank Linkage Programme (SHG-BLP). NABARD plays a key role in developing and supporting SHGs.

Microfinance Institutions (MFIs)

MFIs provide micro-credit and other financial services like savings, insurance, and remittances. Loans are typically provided through Joint Lending Groups (JLGs), informal groups of 4–10 members engaged in similar economic activities who jointly repay loans.

Categories of Microfinance Lenders

- **Non-Government Organizations (NGO-MFIs):** Registered under the Society Registration Act 1860 or Indian Trust Act 1880, these NGOs extend micro-credit.
- **Co-operative Societies:** Registered under relevant laws, co-operative societies such as Primary Agricultural Credit Societies (PACS) offer microfinance services.
- **Section 8 Companies (Formerly Section 25 of Companies Act 1956):** These are non-profit entities that extend micro-credit under the Companies Act, 2013.
- **Non-Banking Finance Companies (NBFC-MFIs):** NBFC-MFIs raise funds from their own resources or bulk loans from banks to lend to JLGs. This category, introduced by the RBI in 2011, accounts for 80% of the microfinance market.

Regulatory Framework

- The Reserve Bank of India (RBI) regulates

MFIs in India through the Non-Banking Financial Company-Micro Finance Institutions (NBFC-MFIs) framework, issued on 01.07.2014.

- The guidelines cover aspects like eligibility for registration, client protection, prevention of borrower over-indebtedness, privacy, and pricing of credit. MFIs generally comply with these regulations, contributing to stakeholder confidence in the sector.

Government Measures for the Development of Microfinance

- **Institutions Indian Micro Finance Equity Fund (IMEF):** To address liquidity challenges, the Government of India introduced the Indian Micro Finance Equity Fund (IMEF) in the Union Budget of 2011-12, with an initial allocation of Rs.100 crore. Operated through the Small Industries Development Bank of India (SIDBI), this fund was aimed at strengthening the capitalization of smaller, socially oriented MFIs, particularly in underserved areas.

Role of NABARD: NABARD's Micro Credit Innovations Department facilitates access to financial services for the unreached poor in rural areas through various microfinance innovations.

- **Self Help Group – Bank Linkage Programme (SHG-BLP):** SHG-BLP is a cost-effective model linking poor households to formal financial institutions.

- **NABARD Financial Services Ltd. (NABFINS):** NABARD established NABFINS as a model microfinance institution, focusing on governance, transparency and reasonable interest rates.

- **Micro Enterprise Development Programmes (MEDPs):** Skill training for SHG members to enhance production activities.

- **E-Shakti Initiative:** The E-Shakti initiative, launched by NABARD, is a major technological advancement for the microfinance sector. The project focuses on mapping existing Self Help Groups (SHGs) and uploading both financial and non-financial information on a dedicated website.

This digitization of SHGs improves transparency, enables better access to data, and facilitates more efficient financial inclusion efforts. Pradhan Mantri MUDRA Yojana (PMMY):

Launched in 2015, the Pradhan Mantri MUDRA Yojana (PMMY) was introduced to enhance credit flow to small businesses, an essential component of financial inclusion.

Challenges of Microfinance in India

The majority of developing nations are struck with poverty as a leading roadblock to their progress. The main factor that influences the widespread poverty in regions like India is the massive disparity in income distribution. Being an agrarian economy primarily, more than half of the Indian population sustains on agriculture and allied activities. Both the manufacturing and tertiary sector have been making steady progress since the last two decades, but still, there is a long way before they outgrow the former. The large agrarian sector of the Indian population seems deprived of formal financial services due to the limited functioning of the tertiary industry. It is an important reason why the agricultural industry has suffered from staggering growth in the past. The concept of microfinance was introduced in the Indian economy with the primary objective of financial inclusion of more impoverished and backward sections, especially the women. The growth trajectory of the Indian microfinance industry has been phenomenal since the time it was introduced. Factors like the support of the National Bank for Agriculture and Rural Development (NABARD), linkage of the banking system with the self-help groups have further steered the underserved sectors of the Indian economy towards success through microfinance. However, when it comes down to comparing the plush success of commercial banks, it is only fair to conclude that there are problems of microfinance in India and it has a long way to go. Not only do microfinance institutions lag in structural and operational approach, but also in overall financial processes.

1. The microfinance sector deals with marginalized sections of Indian society intending to improve their standard of living, and thus over-indebtedness poses a severe challenge to its growth. The growing trend of multiple borrowing by clients and inefficient risk management are the most significant factors that stress the microfinance industry in India.

2. The financial success of MFIs is limited when compared to commercial banks in India. The centuries-old banking system has a strong foothold in Indian grounds and is slowly evolving to meet the needs of the times. Most Microfinance Institutions charge a very high rate of interest (12-30%) when compared to commercial banks (8-12%).

3. One of the significant problems of microfinance in India is the widespread dependence on the banking system. Because most microfinance institutions function as registered Non-Governmental Organizations, they are dependent on financial institutions such as commercial banks for stabilised funding to carry out their own lending activities.

4. Another problem faced by microfinance institutions in India is inadequate investment validation. Investment valuation is a crucial capability for the healthy functioning of an MFI.

5. A developing country in the making, India has a low literacy rate, which is still more moderate in its rural areas. This lack of adequate knowledge is a significant factor that keeps the rural population from accessing MFIs for easy credit to meet their financial needs.

6. Regulatory issues pose a significant problem of microfinance in India. While the Reserve Bank of India (RBI) serves as the premier regulatory body, it tends to cater more to commercial and traditional banks than it does to MFIs.

Although it has come a long way, the microfinance sector in India still faces several challenges. The problems of microfinance in India can be addressed with the help of technological aid, enabling the sector to advance loans to the rural populace more effectively.

VII. Conclusion:

Microfinance has played a transformative role in India's economic development by enabling the poor to participate in productive activities, fostering entrepreneurship, and promoting inclusive growth. However, to maximize its impact, microfinance must be coupled with financial literacy, regulation, and sustainable practices to prevent exploitation and over-indebtedness.

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